

**TRI STATE DISTRIBUTING CENTER INC
PO BOX # 39 CANFIELD ,OHIO 44406**

INTERSTATE GAS MARKETING: ELECTRICITY

- **IGM** and their employees have been associated with electric deregulation since 1996
- We have worked with over 200 companies to place them with regional power providers
- **IGM** has saved our regional customer base over 500 million in annual energy costs
- **IGM** works independently in providing customers with competitive electric bids
- **IGM** has offered discounted gas costs up to 10% off contract prices to clients that enable them to bid both natural gas and electricity
- **IGM** has regional alliances with Electric Distribution Companies (EDC). These partnerships are developed through selling directly to the EDS; thus, creating an opportunity to our regional gas customers to save on their electric service
- **IGM** has found reverse auctions move quality companies out of the bidding process
- **IGM** works with EDC that promise a portion of the electric load will be Green Energy which saves additional money on Carbon Credits
- Electric pricing, as natural gas pricing, is near lows that have not been seen since the early 90's
- **IGM** will offer no fewer than three (3) competitive bids and outline to you the strengths of each in an executive summary
- **IGM** will not commit customers to a particular supplier; that choice is made by the customer
- **IGM** will meet with our customers on a bi-monthly basis to review all billing and insure pricing and volumes are correct
- **IGM** also offers a discount on the customers natural gas price, if a contract is set with an EDC provider
- **IGM** creates strong regional partnerships that ensure reliable cost effective energy

**FOR FURTHER INFORMATION PLEASE CONTACT:
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